**Program/Project:** Residential High-Efficiency Heating and Water Heating and

Controls Program

**Reporting period:** Quarter 2 (April - June) 2011

Report Contact person: Lynn Westerlind

### 1. Program Status

(a) National Grid's Residential High-Efficiency Heating, Water Heating and Controls Program in New York City continued to show signs of steady participation levels in June 2011. The NYC rebate reservation system that the Company implemented in January 2011 has been very successful. Through June 2011, the Company received approximately 1,470 customer rebate reservations equaling approximately \$1,016,000 in potential committed rebate incentives. Based on the current forecast, the program is expected to achieve combined 2009-2011 therm saving and spending goals by the fourth quarter of 2011.

The Company continued to leverage its existing relationships with heating contractors, builders, developers, consumer advocacy groups and other trade partners to help achieve cumulative 2009–2011 therm savings goal in the New York City service territory.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

## 2. Program Implementation Activities

# (a) Marketing Activities

National Grid's Marketing Department developed a marketing plan using direct mail (a self-mailer) and print ads that were bundled with our other residential programs. Email blasts were also used to promote this program.

#### (b) Evaluation Activities

Tetra Tech completed the process evaluation of this program.

#### (c) Other Activities

**Contractor Training Events** 

Date	Topic	Location	Audience Type
04/05/2011	Staten Island Civic Association Meeting	Staten Island, NY	Residential Customers
04/05/2011	Master Plumbers Council Meeting	Queens, NY	Heating Contractors
04/20/2011	National Grid Contractor Meeting	Queens, NY	Plumbers, Builders and Developers
05/03/2011	Costal Plumbing Expo Event	Staten Island, NY	Heating Contractors

**Program/Project:** Residential High-Efficiency Heating and Water Heating and

Controls Program

**Reporting period:** Quarter 2 (April - June) 2011

Report Contact person: Lynn Westerlind

05/04/2011	SIEDC Staten Island event	Staten Island, NY	Residential and Commercial Customers
05/07/2011	NHS ECO Fair	Brooklyn, NY	Residential Customers
05/13/2011	Con Edison and National Grid Program collaboration meeting	New York, NY	Con Edison and National Grid Staff
05/18/2011	Monthly Master Plumbers Council Meeting	Queens, NY	Heating Contractors
06/02/2011	Ridgewood Property Association & Civic Association Meeting	Ridgewood, NY	Property owners and other residential customers
06/03/2011	National Grid and Con Edison program collaboration meeting	New York, NY	National Grid and Con Edison program managers
06/07/2011	Master Plumbers Council Meeting	Queens, NY	Heating contractors
06/11/2011	Neighborhood Housing Fair	Queens, NY	Homeowners
06/22/2011	Annual Educational and Energy Efficiency Trade Expo	Great Neck, NY	Builders, developers, plumbers, HVAC contractors, architects, engineers, property management and various customers.

In a collaborative effort, the Company co-hosted annual Educational and Energy Efficiency Trade Expo on June 22<sup>nd</sup> with Consolidated Edison Company of New York, Inc. ("Con Edison"), the Master Plumber Council, NYSERDA, Plumbing Heating and Cool Contractors Association and Air Conditioning Contractors of America Association. As in past years, the Expo event was open to all trade groups, associations and customers involved in the residential and commercial markets. The event was well received by more than 700 attendees.

The Expo featured 10 educational workshops with well respected experts in the heating, cooling and building industries. Furthermore, the educational workshops offered BPI and/or other continuing education credits. This year's trade show area was expanded to included 57 exhibitors that displayed high efficiency heating equipment, lighting, building sciences, insulation and ENERGY STAR® products. Within the trade show area and educational workshops, the Company, Con Edison and NYSERDA presented and displayed information about their respective energy efficiency programs available to residential and commercial customers. The Company is also explored additional ways to

**Program/Project:** Residential High-Efficiency Heating and Water Heating and

Controls Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

further collaborate with Con Edison and NYSERDA to promote all the energy efficiency programs in the New York City area.

## 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

## 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

### **5. Additional Issues**

**Program/Project:** Industrial Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) Energy Solutions Delivery, with Energy Products support, continued to conduct meetings with industrial customers and build inventory towards the cumulative multi-year energy savings goal for the Industrial Program. Several projects identified as a result of these meetings are expected to be counted towards the results achieved in the 2012 calendar year.

A meeting with NYPA was held to initiate collaboration between entities. Focus will be on the large customer base.

- (b) Based on the current inventory, approximately 100% of the cumulative energy savings goal is being forecasted as attainable by year-end.
  - (c) There are no updates to the forecast of net energy and demand impacts.

## 2. Program Implementation Activities

#### (a) Marketing Activities

Program-specific promotional materials continued to be used to promote the Industrial Program. Presentations on energy efficiency programs, inclusive of the Industrial Program, were given to attendees at the Annual Staten Island conference and the Queens Chamber Expo held in May 2011.

Beginning in June 2011, all marketing efforts have been suspended within this program.

### (b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. Participant surveys and contractor in-depth interviews have been completed and analysis has begun. The findings resulting from these surveys, as well as the findings from the interviews, will be used to inform the final process evaluation report.

#### (c) Other Activities

There are no other activities to report.

#### 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

#### 4. Changes to Subcontractors or Staffing

**Program/Project:** Industrial Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

There have been no changes to staff, subcontractors or consultants.

# **5. Additional Issues**

**Program/Project:** Commercial Energy Efficiency Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) Energy Solutions Delivery team, with Energy Products support, continued to conduct meetings with commercial customers and build inventory towards the cumulative multi-year savings goal for the Commercial Energy Efficiency Program. Several projects identified as a result of these meetings will be counted towards the results achieved in the 2012 calendar year.

- (b) Based on the current inventory, approximately 72% of the cumulative energy savings goal is being forecasted as attainable by year-end.
  - (c) There are no updates to the forecast of net energy and demand impacts.

# 2. Program Implementation Activities

### (a) Marketing Activities

Program-specific promotional materials continued to be used to promote the Commercial Energy Efficiency Program. Targeted direct mailings and email campaigns continued through June 2011 and were followed by telemarketing. Additional segments being targeted include laundry, retail (including big box stores), wholesale trade, and food and beverage stores. Direct mail and e-mail drops for these segments were initiated on May 23, 2011 with direct mail generating 21 leads to date. Two testimonials are in progress, and once completed, will be posted on the Company's website.

Final meetings with Willdan Energy Solutions were held in preparation for a Pilot for a Direct Install ("DI") Program for small to medium businesses in the New York City commercial market. The start of the DI Program is contingent on finalizing the reporting mechanism so all installed measures can be captured correctly for reporting purposes.

Presentations on the energy efficiency program, inclusive of the Commercial Program, were given to attendees at the Annual Staten Island conference and the Queens Chamber Expo.

#### (b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. Participant surveys and contractor in-depth interviews have been completed and analysis has begun. The findings resulting from these surveys, as well as the findings from the interviews, will be used to inform the final process evaluation report.

### (c) Other Activities

There are no other activities to report.

**Program/Project:** Commercial Energy Efficiency Program

**Reporting period:** Quarter 2 (April - June) 2011

Report Contact person: Lynn Westerlind

# **3.** Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

# 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

# **5.** Additional Issues

**Program/Project:** Gas Enhanced Home Sealing Incentives Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) The Gas Enhanced Home Sealing Incentives Program ("EHSIP") offers customers with gas heated homes an energy assessment with air sealing and attic insulation rebates. Conservation Services Group, Inc. ("CSG") is the lead program implementation vendor for the EHSIP. National Grid is working closely with the vendor in implementation of the program, including, securing and training contractors, and conducting field quality assurance visits to help ensure the proper delivery of energy saving measures to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

# 2. Program Implementation Activities

#### (a) Marketing Activities

A targeted direct mailing of the program was sent to 232,258 NYC gas heat customers. The program has seen an increase of customer inquiries (both by phone and electronic means) from this direct mailing and recent e-mail blasts.

Print ads ran in the Queens Tribune, Brooklyn Daily Eagle, Brooklyn Our Times Press, Caribbean Life, Staten Island Advance and 23 additional local papers during the weeks of 5/2, 5/9, 5/16 and 5/23/11. These print ads were bundled with National Grid's other residential programs. An article promoting this program ran in the May/June 2011 edition of Energy in Action, a printed newsletter that is inserted in National Grid's New York City residential gas customers' bills.

### (b) Evaluation Activities

In June, Tetra Tech submitted the evaluation plan for the Gas Enhanced Home Sealing Incentives Program. The evaluation plan presents planned evaluation activities specific to the program as well as a brief description of the program.

## (c) Other Activities

As of May 1, 2011, program updates were made to allow contractors to self-schedule visits to customers for audit, air sealing and insulation. This new policy eliminates payments for "customer no shows." The policy to pay the contractors for a failed health and safety visit has also been eliminated. This policy change was made to help encourage the customers and the contractors to work towards a solution to remedy the health and safety issues, thereby allowing for the completion of the BPI-based audit, air

**Program/Project:** Gas Enhanced Home Sealing Incentives Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

sealing and insulation and hopefully will result in customers electing to install additional energy efficiency measures as a result of the program.

National Grid conducted a site visit to the vendor's call center for EHSIP. The purpose was to hear feedback directly from the call handlers about the program.

The EHSIP program manager attended the first working group of the United Way's Youth Build program. This program teaches weatherization skills to disadvantaged youths. The students can be a great resource to the weatherization contractors looking for skilled staff. The working group is seeking ways to further promote the Youth Build program.

The EHSIP program manager presented an update of EHSIP at the monthly Building Performance Contractors Association meeting.

On June 22 at the Educational and Energy Efficiency Trade Expo held at Leonard's of Great Neck, the EHSIP program manager made two presentations on National Grid's residential energy efficiency programs.

Conversations are continuing with Con Edison's energy efficiency team in working together to promote available energy efficiency programs.

Interviews were conducted with new prospective weatherization contractors to update the NYC contractor list.

### 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

## 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

#### 5. Additional Issues

**Program/Project:** Residential ENERGY STAR® Gas Products Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) National Grid continues to accept rebate applications for the Residential ENERGY STAR® Gas Products Program. A letter was sent May 23, 2011 to EFI to discontinue window rebates to our gas customers by June 30, 2011. The use of the new Consolidated Technical Reference Manual resulted in this measure no longer being cost-effective. The end date for this measure as being eligible under the program has been posted on the Company website.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

# 2. Program Implementation Activities

### (a) Marketing Activities

An email blast for thermostats was distributed on March 31, 2011 to 7,500 New Jersey Nets ticketholders. This generated 15 calls and 16 hits to a unique phone line and URL.

Self-mailers were mailed to customers in three drops and completed on April 21, 2011. In New York City, these self-mailers primarily promoted the Gas Enhanced Home Sealing Incentives Program, with a supplementary message regarding thermostats in the Residential High-Efficiency Heating, Water Heating and Controls Program and the Residential ENERGY STAR® Gas Products Program.

Email blasts promoting thermostats in the Residential ENERGY STAR® Gas Products Program were distributed to customers on May 4, 2011 resulting in 60 hits to the thermostat landing page.

### (b) Evaluation Activities

No evaluation activities are planned at this time.

### (c) Other Activities

There are no other activities to report.

#### 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

## 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program/Project: Residential ENERGY STAR® Gas Products Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

# **5. Additional Issues**

**Program/Project:** Multifamily Energy Efficiency Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) Energy Products and Energy Solutions Delivery continued to schedule meetings with multifamily customers with the intent of building inventory towards the 2011 cumulative savings goal for the Multifamily Energy Efficiency Program. A meeting was held with the Association for Energy Affordability, Inc. ("AEA") on May 10, 2011 to finalize a proposal in order to proceed with a direct install program. The proposal will be completed by June 7, 2011 with a meeting to be conducted in the near future to review next steps.

National Grid worked closely with the New York City Housing Authority ("NYCHA") on an initial list of 20 buildings that fall under the eligibility cap of 75 units or less. A meeting was held in early June to discuss actual potential at the identified sites with follow-up meetings being arranged to narrow down the prospective projects.

- (b) Based on current inventory, approximately 25% of the cumulative energy savings goal is being forecasted as attainable by year-end.
  - (c) There are no updates to the forecast of net energy and demand impacts.

## 2. Program Implementation Activities

# (a) Marketing Activities

Program-specific promotional materials are being used to promote the Multifamily Energy Efficiency Program. Targeted direct mailings and email campaigns began on June 1, 2011 and will be followed by telemarketing.

Presentations on energy efficiency programs, inclusive of the Multifamily Program, were given to attendees at the Annual Staten Island conference and the Queens Chamber Expo.

## (b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Multifamily Energy Efficiency Program once the program has been in operation for at least six months.

#### (c) Other Activities

There are no other activities to report.

**Program/Project:** Multifamily Energy Efficiency Program

**Reporting period:** Quarter 2 (April - June) 2011

Report Contact person: Lynn Westerlind

# **3.** Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

# 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

# 5. Additional Issues

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid NY
Quarter	2011 Quarter 2 - Total
Filing	
Program Administrator (PA) and Program ID	All Programs
Program Name	
Program Type	
Acquired Impacts This Quarter	
Net first-year annual kWh <sup>1</sup> acquired this quarter	-
Quarterly net first-year annual kWh Goal	-
Percent of quarterly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this quarter	_
Quarterly Utility Net Peak kW Goal	-
Percent of quarterly Peak kW Goal Acquired	
Net First-year annual therms acquired this quarter	162,841
Quarterly Net Therm Goal	636,501
Percent of Quarterly Therm Goal Acquired	26%
Net Lifecycle kWh acquired this quarter	_
• • •	2 (41 207
Net Lifecycle therms acquired this quarter	2,641,207
Net Other Quarterly Savings (MMBTUs) Acquired  Coal	_
Kerosene	-
Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	
Net utility peak kW reductions acquired to date as a percent of utility annu-	ual goal
Net utility peak kW reductions acquired to date as a percent of 3-year goa	ıl
Net NYISO peak kW reductions acquired to date	-
Net first-year annual therms acquired to date	1,417,321
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal	
Net cumulative therms acquired to date	1,417,321
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	28,689,670
Committed <sup>3</sup> Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net First-year annual kwn committed this quarter  Net Lifecycle kWh committed this quarter	

Net first-year annual therms committed this quarter	564,703
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	1,437,616
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	-
Net utility peak kW acquired & committed this quarter	-
Net First-year annual therms acquired & committed this quarter	727,544
Costs	
Total program budget	\$ 26,602,710
Administrative costs	\$ 330,602
Program Planning	\$ 12,369
Marketing costs	\$ 253,253
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program cost	607.205
going to the participant	\$ 697,325
Direct Program Implementation	\$ 124,686
Evaluation	\$ 84,665
Total expenditures to date	\$ 7,132,972
Percent of total budget spent to date	27%
Participation	
Number of program applications received to date	3,780
Number of program applications processed to date <sup>4</sup>	3,779
Number of processed applications approved to date <sup>5</sup>	3,699
Percent of applications received to date that have been processed	100%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	953
Total Acquired Cumulative Net Carbon Emission Reductions To Date	1,412
NOTES:	

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup>An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid NY
Quarter	2011 Quarter 2
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA03
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Acquired Impacts This Quarter	
Net first-year annual kWh <sup>1</sup> acquired this quarter	-
Quarterly net first-year annual kWh Goal	-
Percent of quarterly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	-
Percent of quarterly Peak kW Goal Acquired	
Net First-year annual therms acquired this quarter	62,124
Quarterly Net Therm Goal	92,832
Percent of Quarterly Therm Goal Acquired	67%
N.A.I.: formula LWI and the second	_
Net Lifecycle kWh acquired this quarter	
Net Lifecycle therms acquired this quarter	1,395,211
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
	_
Net first-year annual kWh acquired to date	
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	-
Net utility peak kW reductions acquired to date as a percent of utility annual	
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	-
Net first-year annual therms acquired to date	344,024
Net first-year annual therms acquired to date as a percent of annual goal	93%
Net first-year annual therms acquired to date as a percent of 3-year goal	37%
Net cumulative therms acquired to date	344,024
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	10,482,067
Committed <sup>3</sup> Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	-

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid NY
Quarter	2011 Quarter 2
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA03
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	-
Net utility peak kW acquired & committed this quarter	-
Net First-year annual therms acquired & committed this quarter	62,124
Costs	
Total program budget	\$ 5,702,862
Administrative costs	\$ 111,650
Program Planning	\$ 2,008
Marketing costs	\$ 56,024
Trade Ally Training	\$
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	237,100
Direct Program Implementation	\$ 22,193
Evaluation	\$ 10,019
Total expenditures to date	\$ 3,218,723
Percent of total budget spent to date	56%
Participation	
Number of program applications received to date	2,790
Number of program applications <i>processed</i> to date <sup>4</sup>	2,790
Number of processed applications approved to date <sup>5</sup>	2,790
Percent of applications received to date that have been processed	100%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	363
Total Acquired Cumulative Net Carbon Emission Reductions To Date	723
NOTES:	

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup>An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid NY
Quarter	2011 Quarter 2
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC03
Program Name	Industrial Program
Program Type	Commercial Retrofit
Acquired Impacts This Quarter	
Net first-year annual kWh <sup>1</sup> acquired this quarter	-
Quarterly net first-year annual kWh Goal	-
Percent of quarterly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	_
Percent of quarterly Peak kW Goal Acquired	
Net First-year annual therms acquired this quarter	31,367
Quarterly Net Therm Goal	195,750
Percent of Quarterly Therm Goal Acquired	16%
Net Lifecycle kWh acquired this quarter	-
Net Lifecycle therms acquired this quarter	276,781
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal	
Net cumulative kWh acquired to date	_
The cumulative k will acquired to date	
Net utility peak kW reductions acquired to date	-
Net utility peak kW reductions acquired to date as a percent of utility annual	
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	-
Net first-year annual therms acquired to date	801,326
-	102%
Net first-year annual therms acquired to date as a percent of annual goal	51%
Net first-year annual therms acquired to date as a percent of 3-year goal	
Net cumulative therms acquired to date	801,326
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	13,703,458
Committed <sup>3</sup> Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
	_
Net Utility Peak kW committed this quarter	
Net first-year annual therms committed this quarter	141,105

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid NY	
Quarter	2011 Quarter 2	
Filing	90 Day Energy Efficiency Programs	
Program Administrator (PA) and Program ID	NGRIDGC03	
Program Name	Industrial Program	
Program Type	Commercial Retrofit	
Net Lifecycle therms committed this quarter		-
Funds committed at this point in time		169,471
Overall Impacts (Achieved & Committed)		
Net first-year annual kWh acquired & committed this quarter		-
Net utility peak kW acquired & committed this quarter		-
Net First-year annual therms acquired & committed this quarter		172,472
Costs		
Total program budget	\$	7,147,544
Administrative costs	\$	58,059
Program Planning	\$	3,313
Marketing costs	\$	10,988
Trade Ally Training	\$	-
Incentives, rebates, grants, direct install costs, and other program costs going to the participant		34,894
Direct Program Implementation	\$	38,420
Evaluation	\$	37,030
Total expenditures to date	\$	1,264,614
Percent of total budget spent to date		18%
Participation		
Number of program applications received to date		51
Number of program applications processed to date <sup>4</sup>		51
Number of processed applications approved to date <sup>5</sup>		47
Percent of applications received to date that have been processed		100%
Carbon Emission Reductions (in tons)		
Total Acquired Net First-Year Carbon Emission Reductions To Date		183
Total Acquired Cumulative Net Carbon Emission Reductions To Date		183
NOTES:		

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup>An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid NY
Quarter	2011 Quarter 2
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC06
Program Name	Commercial Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Quarter	
Net first-year annual kWh <sup>1</sup> acquired this quarter	-
Quarterly net first-year annual kWh Goal	-
Percent of quarterly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this quarter	
Quarterly Utility Net Peak kW Goal	-
Percent of quarterly Peak kW Goal Acquired	
N. Fr.	41,987
Net First-year annual therms acquired this quarter	128,502
Quarterly Net Therm Goal	· ·
Percent of Quarterly Therm Goal Acquired	33%
Net Lifecycle kWh acquired this quarter	-
Net Lifecycle therms acquired this quarter	486,987
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	-
Net utility peak kW reductions acquired to date as a percent of utility annual	a
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	-
Net first-year annual therms acquired to date	235,575
Net first-year annual therms acquired to date as a percent of annual goal	46%
Net first-year annual therms acquired to date as a percent of annual goal	25%
Net cumulative therms acquired to date	235,575
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	_
Net Lifecycle kwn acquired to date  Net Lifecycle therms acquired to date	3,899,959
	l
Committed <sup>3</sup> Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	330,290

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid NY	
Quarter	2011 Quarter 2	
Filing	90 Day Energy Efficiency Programs	
Program Administrator (PA) and Program ID	NGRIDGC06	
Program Name	Commercial Energy Efficiency Program	
Program Type	Commercial Retrofit	
Net Lifecycle therms committed this quarter		-
Funds committed at this point in time		1,055,851
Overall Impacts (Achieved & Committed)		
Net first-year annual kWh acquired & committed this quarter		-
Net utility peak kW acquired & committed this quarter		-
Net First-year annual therms acquired & committed this quarter		372,277
Costs		
Total program budget	\$	3,988,919
Administrative costs	\$	55,828
Program Planning	\$	2,485
Marketing costs	\$	15,141
Trade Ally Training	\$	<u>-</u>
Incentives, rebates, grants, direct install costs, and other program costs going to the participant		138,208
Direct Program Implementation	\$	35,710
Evaluation	\$	21,848
Total expenditures to date	\$	1,103,913
Percent of total budget spent to date		28%
Participation		
Number of program applications received to date		162
Number of program applications <i>processed</i> to date <sup>4</sup>		161
Number of processed applications approved to date <sup>5</sup>		108
Percent of applications received to date that have been processed		99%
Carbon Emission Reductions (in tons)		
Total Acquired Net First-Year Carbon Emission Reductions To Date		246
Total Acquired Cumulative Net Carbon Emission Reductions To Date		314
NOTES:		

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup>An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

The Brooklyn Union Gas Company d/b/a National Grid NY
2011 Quarter 2
90 Day Energy Efficiency Programs
NGRIDGA09
Gas Enhanced Home Sealing Incentives Program
Residential Rebate
-
-
-
-
18,914
68,000
28%
_
305,823
-
-
-
-
-
-
-
19,781
7%
4%
19,781
-
318,828
_
-
_
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Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid NY	
Quarter	2011 Quarter 2	
Filing	90 Day Energy Efficiency Programs	
Program Administrator (PA) and Program ID	NGRIDGA09	
Program Name	Gas Enhanced Home Sealing Incentives Program	
Program Type	Residential Rebate	
Net Lifecycle therms committed this quarter		-
Funds committed at this point in time		-
Overall Impacts (Achieved & Committed)		
Net first-year annual kWh acquired & committed this quarter		-
Net utility peak kW acquired & committed this quarter		-
Net First-year annual therms acquired & committed this quarter		18,914
Costs		2.025.504
Total program budget	\$	3,826,704
Administrative costs	\$	59,197
Program Planning	\$	2,187
Marketing costs	\$	158,441
Trade Ally Training	\$	-
Incentives, rebates, grants, direct install costs, and other program costs going to the participant		252,786
Direct Program Implementation	\$	4,065
Evaluation	\$	8,406
Total expenditures to date	\$	1,146,555
Percent of total budget spent to date		30%
Participation		
Number of program applications received to date		350
Number of program applications <i>processed</i> to date <sup>4</sup>		350
Number of processed applications approved to date <sup>5</sup>		350
Percent of applications received to date that have been processed		100%
Carbon Emission Reductions (in tons)		
Total Acquired Net First-Year Carbon Emission Reductions To Date		111
Total Acquired Cumulative Net Carbon Emission Reductions To Date		115
NOTES:		

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup>An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid NY
Quarter	2011 Quarter 2
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA11
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Acquired Impacts This Quarter	
Net first-year annual kWh <sup>1</sup> acquired this quarter	-
Quarterly net first-year annual kWh Goal	-
Percent of quarterly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	-
Percent of quarterly Peak kW Goal Acquired	
Net First-year annual therms acquired this quarter	1,136
Quarterly Net Therm Goal	5,979
Percent of Quarterly Therm Goal Acquired	19%
Net Lifecycle kWh acquired this quarter	-
	12.542
Net Lifecycle therms acquired this quarter	12,543
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal Kerosene	- -
Oil	<u>-</u>
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of a year goal	
Net cumulative kWh acquired to date	_
The cumulative KWH acquired to date	
Net utility peak kW reductions acquired to date	-
Net utility peak kW reductions acquired to date as a percent of utility annua	
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	-
Net first-year annual therms acquired to date	8,065
Net first-year annual therms acquired to date as a percent of annual goal	34%
Net first-year annual therms acquired to date as a percent of 3-year goal	19%
Net cumulative therms acquired to date	8,065
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	94,370
Committed <sup>3</sup> Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	-

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid NY	
Quarter	2011 Quarter 2	
Filing	90 Day Energy Efficiency Programs	
	Wenne de la company de la comp	
Program Administrator (PA) and Program ID	NGRIDGA11	
Program Name Program Type	Residential ENERGY STAR® Gas Products Program Residential Rebate	
	residential Redate	
Net Lifecycle therms committed this quarter		
Funds committed at this point in time		-
Overall Impacts (Achieved & Committed)		
Net first-year annual kWh acquired & committed this quarter		-
Net utility peak kW acquired & committed this quarter		-
Net First-year annual therms acquired & committed this quarter		1,136
	T	
Costs		
Total program budget	\$	138,250
Administrative costs	\$	2,435
Program Planning	\$	41
Marketing costs	\$	4,263
Trade Ally Training	\$	-
Incentives, rebates, grants, direct install costs, and other program costs going to the participant		997
Direct Program Implementation	\$	2,035
Evaluation	\$	189
Total expenditures to date	\$	66,307
Percent of total budget spent to date		48%
Participation		
Number of program applications received to date		385
Number of program applications <i>processed</i> to date <sup>4</sup>		385
Number of processed applications approved to date <sup>5</sup>		385
Percent of applications received to date that have been processed		100%
Carbon Emission Reductions (in tons)		-
Total Acquired Net First-Year Carbon Emission Reductions To Date		7
Total Acquired Cumulative Net Carbon Emission Reductions To Date		28
NOTES:		

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

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<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid NY
Quarter	2011 Quarter 2
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC09
Program Name	Multifamily Energy Efficiency Program  Multifamily Retrofit
Program Type	Multiramily Retrofit
Acquired Impacts This Quarter	
Net first-year annual kWh <sup>1</sup> acquired this quarter	-
Quarterly net first-year annual kWh Goal	-
Percent of quarterly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	-
Percent of quarterly Peak kW Goal Acquired	
<b>A</b>	
Net First-year annual therms acquired this quarter	7,314
Quarterly Net Therm Goal	145,438
Percent of Quarterly Therm Goal Acquired	5%
Net Lifecycle kWh acquired this quarter	-
Net Lifecycle therms acquired this quarter	163,863
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	-
Net utility peak kW reductions acquired to date as a percent of utility annual	
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	-
Net first-year annual therms acquired to date	8,549
Net first-year annual therms acquired to date as a percent of annual goal	1%
Net first-year annual therms acquired to date as a percent of annual goal	1%
Net cumulative therms acquired to date	8,549
<u>-</u>	-
Net Lifecycle kwii acquired to date  Net Lifecycle therms acquired to date	190,988
	_
•	-
-	_
	93,308
Net Lifecycle kWh acquired to date  Net Lifecycle therms acquired to date  Committed Impacts (not yet acquired) This Quarter  Net First-year annual kWh committed this quarter  Net Lifecycle kWh committed this quarter  Net Utility Peak kW committed this quarter  Net first-year annual therms committed this quarter	

Program Administrator	The Brooklyn Union Gas Company d/b/a National Grid NY		
Quarter	2011 Quarter 2		
Filing	90 Day Energy Efficiency Programs		
Program Administrator (PA) and Program ID	NGRIDGC09		
Program Name Program Type	Multifamily Energy Efficiency Program		
	Multifamily Retrofit		
Net Lifecycle therms committed this quarter	-		
Funds committed at this point in time		212,295	
Overall Impacts (Achieved & Committed)			
Net first-year annual kWh acquired & committed this quarter		-	
Net utility peak kW acquired & committed this quarter		-	
Net First-year annual therms acquired & committed this quarter		100,622	
Costs			
Total program budget	\$	5,798,431	
Administrative costs	\$	43,433	
Program Planning	\$	2,335	
Marketing costs	\$	8,396	
Trade Ally Training	\$	-	
Incentives, rebates, grants, direct install costs, and other program costs going to the participant		33,340	
Direct Program Implementation	\$	22,263	
Evaluation	\$	7,173	
Total expenditures to date	\$	332,859	
Percent of total budget spent to date		6%	
Participation			
Number of program applications received to date		42	
Number of program applications <i>processed</i> to date <sup>4</sup>		42	
Number of processed applications approved to date <sup>5</sup>		19	
Percent of applications received to date that have been processed		100%	
Carbon Emission Reductions (in tons)			
Total Acquired Net First-Year Carbon Emission Reductions To Date		43	
Total Acquired Cumulative Net Carbon Emission Reductions To Date		49	
NOTES:			

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup>An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

**Program/Project:** Residential High-Efficiency Heating and Water Heating and

Controls Program

**Reporting period:** Quarter 2 (April - June) 2011

Report Contact person: Lynn Westerlind

### 1. Program Status

(a) National Grid's Residential High-Efficiency Heating, Water Heating and Controls Program in Long Island continued to show signs of strong participation levels through June 2011. The LI rebate reservation system that the Company implemented in January 2011 has been a great success. Through June 2011, the Company received about 1,298 customer rebate reservations equaling around \$802,000 in potential committed rebate incentives. On March 28, 2011, due to the high volume of rebate reservation requests, the Company stopped offering rebate reservations and implemented a waiting list process. However, because of the high program participation levels, the waiting list process was closed on May 23, 2011. As of June 30<sup>th</sup>, the Company has received a total of 484 waiting list requests equaling about \$302,000 in potential rebate incentives. Although 248 customers were subsequently moved from a waiting list status to active rebate reservation status, the Company still has an additional 236 customers on waiting list status. However, the Company is currently reconciling its committed funds and will be reallocating unclaimed funds to as many of the remaining customers on the waiting list as possible. Based on the revised forecast the Residential High-Efficiency Heating, Water Heating and Controls Program in Long Island may be suspended by the end of the 3<sup>rd</sup> Quarter 2011 due to funding constraints.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

## 2. Program Implementation Activities

### (a) Marketing Activities

No marketing activities are needed at this time.

## (b) Evaluation Activities

Tetra Tech completed the process evaluation of this program.

## (c) Other Activities

#### **Contractor Events**

Date	Topic	Location	Audience Type
04/07/2011	LIBI Builder Expo Event	Hauppauge, NY	Builders
04/14/2011	AIA LI Chapter Product Fair	Uniondale, NY	NYC and LI Architects and Engineers

Program/Project: Residential High-Efficiency Heating and Water Heating and

Controls Program

**Reporting period:** Quarter 2 (April - June) 2011

Report Contact person: Lynn Westerlind

04/21/2011	Efficiency First Committee Meeting - Topic: Improving Energy Efficiency programs in LI region	Uniondale, NY	National Grid, LIPA, NYSERDA, LI Townships and residential contractors
05/04/2011	PHCC – Plumber Association Meeting	Melville, NY	Plumbers
05/06/2011	LIBI Builder Meeting	Hauppauge, NY	Builders
05/11/2011	United Way Youth Build Event	Long Island, NY	Builders, Developers, Weatherization contractors and other participants
06/01/2011	PHCC – Plumber Association Meeting	Melville, NY	Plumbers
06/02/2011	Creating an Industry Working Group June meeting	New York, NY	National Grid, LIPA and NYSERDA

# 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

# 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

## 5. Additional Issues

**Program/Project:** Industrial Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) Energy Solutions Delivery, with Energy Products support, continued to conduct meetings with industrial customers and build inventory towards the cumulative multi-year energy savings goal for the Industrial Program. Several projects identified as a result of these meetings are expected to be counted towards results achieved in the 2012 calendar year. To date, fourteen projects are expected to be completed in 2012.

- (b) Based on the current inventory, approximately 85% of the cumulative energy savings goal has been forecasted as attainable by year-end.
  - (c) There are no updates to the forecast of net energy and demand impacts.

# 2. Program Implementation Activities

### (a) Marketing Activities

All marketing efforts have been suspended within this program.

## (b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. Participant surveys and contractor in-depth interviews have been completed and analysis has begun. The findings resulting from these surveys, as well as the findings from the interviews, will be used to inform the final process evaluation report.

### (c) Other Activities

There are no other activities to report.

### 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

#### 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

#### 5. Additional Issues

**Program/Project:** Commercial Energy Efficiency Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) The success of the Commercial Energy Efficiency Program has resulted in 50% of the 2011 therm savings goal being achieved to date with the incentive budget at 66% of the allotted 2011 program budget. In early May 2011, this program temporarily stopped accepting new applications while program expenditures against budget were being reviewed. The suspension of the program has extended through June.

Those projects that could possibly be moved to 2012 are being identified through consultation with customers. This would be in addition to those eleven projects to date that are underway but not expected to be completed until 2012.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

#### 2. Program Implementation Activities

#### (a) Marketing Activities

All marketing efforts have been suspended within this program. Marketing literature is still available for long-term custom projects that would require advance approval and would not be completed until 2012 at the earliest.

#### (b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. Participant surveys and contractor in-depth interviews have been completed and analysis has begun. The findings resulting from these surveys, as well as the findings from the interviews, will be used to inform the final process evaluation report.

## (c) Other Activities

There are no other activities to report.

## 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

### 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

**Program/Project:** Commercial Energy Efficiency Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

# **5.** Additional Issues

**Program Administrator:** KeySpan Gas East Corporation d/b/a National Grid **Program/Project:** Gas Enhanced Home Sealing Incentive Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) The Gas Enhanced Home Sealing Incentive Program ("EHSIP") offers customers with gas heated homes an energy assessment with air sealing and attic insulation rebates. Conservation Services Group, Inc. ("CSG") is the lead program implementation vendor for the EHSIP. National Grid is working closely with the vendor in implementation of the program, including, securing and training contractors, and conducting field quality assurance visits to help ensure the proper delivery of energy saving measures to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

### 2. Program Implementation Activities

#### (a) Marketing Activities

A targeted direct mailing of the program was sent to 156,071 Long Island gas heat customers. The program has seen an increase in customer inquiries (both by phone and electronic means) from these direct mailing and recent e-mail blasts. Print ads ran in Newsday and 18 local newspapers during the weeks of 5/2 and 5/9/11. An article promoting this program ran in the May/June 2011 edition of Energy in Action, a printed newsletter which is inserted in National Grid's Long Island residential gas customers' bills.

A table was staffed by the Company at the Northport Veteran's Hospital Earth Day event. Program literature was distributed to the attendees.

The EHSIP program manager participated in a presentation at the Hidden Pond Community Center in Smithtown, New York. The presentation was a combined effort between LIPA, NYSERDA and National Grid.

## (b) Evaluation Activities

Tetra Tech submitted the evaluation plan for the Gas Enhanced Home Sealing Incentives Program. The evaluation plan presents planned evaluation activities specific to the program as well as a brief description of the program.

### (c) Other Activities

As of May 1, 2011, program updates were made to allow contractors to self-schedule visits to customers for audit, air sealing and insulation. This new policy eliminates

**Program Administrator:** KeySpan Gas East Corporation d/b/a National Grid **Program/Project:** Gas Enhanced Home Sealing Incentive Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

payments for "customer no shows." The policy to pay the contractors for a failed health and safety visit has also been eliminated. This policy change was made to help encourage the customers and the contractors to work towards a solution to remedy the health and safety issues, thereby allowing for the completion of the BPI-based audit, air sealing and insulation and hopefully will result in customers electing to install additional energy efficiency measures as a result of the program.

National Grid conducted a site visit to the vendor's call center for EHSIP. The purpose was to hear feedback directly from the call handlers about the program.

The EHSIP program manager attended the first working group of the United Way's Youth Build program. This program teaches weatherization skills to disadvantaged youths. The students can be a great resource to the weatherization contractors looking for skilled staff. The working group is seeking ways to further promote the Youth Build program.

The EHSIP program manager presented an update of EHSIP at the monthly Building Performance Contractors Association meeting.

EHSIP worked alongside the Long Island Power Authority, NYSERDA, eight townships and local advocacy groups to develop the Long Island Green Homes Consortium. The idea is to provide customers with a one-stop shopping approach for energy efficiency programs. Marketing materials and a website are being developed to help inform customers of all energy efficiency programs.

A press event was held on June 3, 2011 in Melville, New York announcing the Long Island Green Homes Consortium. Media coverage included newspapers and local cable news. The website was also launched that provides customers with a one-stop tool to learn about all of the energy efficiency programs available. The website is http://www.longislandgreenhomes.org/

On June 22 at the Educational and Energy Efficiency Trade Expo held at Leonard's of Great Neck, the EHSIP program manager made two presentations on National Grid's residential energy efficiency programs.

## 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

#### 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

**Program/Project:** Gas Enhanced Home Sealing Incentive Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

# **5. Additional Issues**

**Program Administrator:** KeySpan Gas East Corporation d/b/a National Grid **Program/Project:** Residential ENERGY STAR® Gas Products Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) On March 30, 2010, National Grid received DPS Office of Consumer Policy approval for the outreach and education/marketing components of its implementation plan filed in support of the Residential ENERGY STAR® Gas Products Program. National Grid continues to accept rebate applications for the Residential ENERGY STAR® Gas Products Program. A letter was sent May 23, 2011 to EFI to discontinue window rebates to our gas customers by June 30, 2011. The use of the new Consolidated Technical Reference Manual resulted in this measure no longer being cost-effective. The end date for this measure as being eligible under the program has been posted on the Company website.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

## 2. Program Implementation Activities

#### (a) Marketing Activities

Self-mailers were mailed to customers in three drops and completed on April 21, 2011. These self-mailers primarily promote the Gas Enhanced Home Sealing Incentives Program, with a supplementary message regarding thermostats in the Residential ENERGY STAR® Gas Products Program.

Email blasts promoting thermostats in the Residential ENERGY STAR® Gas Products Program were distributed to customers last month resulting in 60 hits to the thermostat landing page.

### (b) Evaluation Activities

No evaluation activities are planned at this time.

### (c) Other Activities

There are no other activities to report.

#### 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

# 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

**Program Administrator:** KeySpan Gas East Corporation d/b/a National Grid **Program/Project:** Residential ENERGY STAR® Gas Products Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

# **5. Additional Issues**

There are no additional issues.

**Program Administrator:** KeySpan Gas East Corporation d/b/a National Grid

**Program/Project:** Multifamily Energy Efficiency Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

## 1. Program Status

(a) Energy Products and Energy Solutions Delivery continued to schedule meetings with multifamily customers with the intent of building inventory towards the 2009-2011 cumulative savings goal for the Multifamily Energy Efficiency Program. A meeting was held with the Association for Energy Affordability, Inc. ("AEA") on May 10, 2011 to finalize a proposal in order to proceed with a direct install program. A follow-up meeting was held on June 20<sup>th</sup> with AEA to resolve issues with the proposal and add a custom component to the prescriptive direct install focus.

- (b) Based on the current inventory, approximately 25% of the cumulative energy savings goal is being forecasted as attainable by year-end.
  - (c) There are no updates to the forecast of net energy and demand impacts.

## 2. Program Implementation Activities

## (a) Marketing Activities

Program-specific promotional materials continued to be used to promote the Multifamily Energy Efficiency Program. Targeted direct mailings and email campaigns began in June 2011 and will be followed by telemarketing. To date, 51 leads have been taken in as a result of the marketing efforts.

#### (b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Multifamily Energy Efficiency Program once the program has been in operation for at least six months.

## (c) Other Activities

There are no other activities to report.

#### 3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

#### 4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

#### 5. Additional Issues

**Program Administrator:** KeySpan Gas East Corporation d/b/a National Grid

**Program/Project:** Multifamily Energy Efficiency Program

**Reporting period:** Quarter 2 (April - June) 2011

**Report Contact person:** Lynn Westerlind

There are no additional issues.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Quarter	2011 Quarter 2 - Total
Filing	
Program Administrator (PA) and Program ID	All Programs
Program Name	
Program Type	
Acquired Impacts This Quarter	
Net first-year annual kWh <sup>1</sup> acquired this quarter	-
Quarterly net first-year annual kWh Goal	-
Percent of quarterly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this quarter	
Quarterly Utility Net Peak kW Goal	
Percent of quarterly Peak kW Goal Acquired	
Net First-year annual therms acquired this quarter	207,088
Quarterly Net Therm Goal	375,467
Percent of Quarterly Therm Goal Acquired	55%
Net Lifecycle kWh acquired this quarter	
Net Lifecycle therms acquired this quarter	4,023,058
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	
Net utility peak kW reductions acquired to date as a percent of utility annu	ıal goal
Net utility peak kW reductions acquired to date as a percent of 3-year goa	
Net NYISO peak kW reductions acquired to date	-
	4 404 400
Net first-year annual therms acquired to date	1,693,308
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal	1 (02 200
Net cumulative therms acquired to date	1,693,308
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	46,791,872
Committed <sup>3</sup> Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	_

Net first-year annual therms committed this quarter	309,220
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	398,836
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	-
Net utility peak kW acquired & committed this quarter	-
Net First-year annual therms acquired & committed this quarter	516,308
Costs	
Total program budget	\$ 16,259,767
Administrative costs	\$ 241,183
Program Planning	\$ 8,412
Marketing costs	\$ 152,206
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program cost	004.005
going to the participant	\$ 994,995
Direct Program Implementation	\$ 129,826
Evaluation	\$ 41,825
Total expenditures to date	\$ 8,726,281
Percent of total budget spent to date	54%
Participation	
Number of program applications received to date	7,993
Number of program applications processed to date <sup>4</sup>	7,984
Number of processed applications approved to date <sup>5</sup>	7,897
Percent of applications received to date that have been processed	100%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	1,211
Total Acquired Cumulative Net Carbon Emission Reductions To Date	2,247
NOTES:	

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup>An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Quarter	2011 Quarter 2
Filing	Expedited Fast Track Gas Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA02
Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Acquired Impacts This Quarter	
Net first-year annual kWh <sup>1</sup> acquired this quarter	_
Quarterly net first-year annual kWh Goal	-
Percent of quarterly Net kWh Goal Acquired	
Telebric of quarterly free kwir Goal Frequired	
Net Peak <sup>2</sup> kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	-
Percent of quarterly Peak kW Goal Acquired	
Net First-year annual therms acquired this quarter	78,064
Ouarterly Net Therm Goal	84,238
Percent of Quarterly Therm Goal Acquired	93%
Not Lifearule I/Wh econing this quarter	
Net Lifecycle kWh acquired this quarter	·
Net Lifecycle therms acquired this quarter	1,567,434
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil Propane	<u> </u>
-10pmi	
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	_
Net utility peak kW reductions acquired to date as a percent of utility annual	
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	_
1	
Net first-year annual therms acquired to date	694,546
Net first-year annual therms acquired to date as a percent of annual goal	206%
Net first-year annual therms acquired to date as a percent of 3-year goal	82%
Net cumulative therms acquired to date	694,546
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	30,076,298
Committed <sup>3</sup> Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	-
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	-
2 and 5 committeed at time point in time	I .

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Quarter	2011 Quarter 2
Filing	Expedited Fast Track Gas Energy Efficiency Programs
December Administrator (DA) and December ID	NGRIDGA02
Program Administrator (PA) and Program ID Program Name	Residential High-Efficiency Heating and Water Heating and Controls Program
Program Type	Residential Rebate
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	-
Net utility peak kW acquired & committed this quarter	-
Net First-year annual therms acquired & committed this quarter	78,064
Costs	
Total program budget	\$ 5,258,413
Administrative costs	\$ 91,722
Program Planning	\$ 1,694
Marketing costs	\$ 1,362
Trade Ally Training	\$
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	287,018
Direct Program Implementation	\$ 22,293
Evaluation	\$ 4,198
Total expenditures to date	\$ 4,556,395
Percent of total budget spent to date	87%
Participation	
Number of program applications received to date	6,120
Number of program applications processed to date <sup>4</sup>	6,120
Number of processed applications approved to date <sup>5</sup>	6,120
Percent of applications received to date that have been processed	100%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	457
Total Acquired Cumulative Net Carbon Emission Reductions To Date	489
NOTES:	
110120.	

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup>An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Quarter	2011 Quarter 2
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC02
Program Name	Industrial Program
Program Type	Commercial Retrofit
A series J Issue and This Occuptor	
Acquired Impacts This Quarter	
Net first-year annual kWh <sup>1</sup> acquired this quarter	-
Quarterly net first-year annual kWh Goal	-
Percent of quarterly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	-
Percent of quarterly Peak kW Goal Acquired	
Net First-year annual therms acquired this quarter	4,099
Quarterly Net Therm Goal	101,250
Percent of Quarterly Therm Goal Acquired	4%
Net Lifecycle kWh acquired this quarter	-
Net Lifecycle therms acquired this quarter	4,099
	1,907
Net Other Quarterly Savings (MMBTUs) Acquired Coal	_
Kerosene	
Oil	-
Propane	-
mark to the control of the control o	
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	
Net utility peak kW reductions acquired to date as a percent of utility annua	
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	-
Net first-year annual therms acquired to date	420,864
Net first-year annual therms acquired to date as a percent of annual goal	104%
Net first-year annual therms acquired to date as a percent of 3-year goal	52%
Net cumulative therms acquired to date	420,864
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	6,124,619
Committed Impacts (not yet acquired) This Quarter	_
Net First-year annual kWh committed this quarter	
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	18
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	450

KeySpan Gas East Corporation d/b/a National Grid
2011 Quarter 2
90 Day Energy Efficiency Programs
NGRIDGC02
Industrial Program
Commercial Retrofit
-
-
4,117
\$ 3,930,955
\$ 35,376
\$ 2,101
\$ 3,768
-
84,576
\$ 44,616
\$ 17,853
\$ 960,531
24%
65
64
61
98%
24
471

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

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<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

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<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Quarter	2011 Quarter 2
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC05
Program Name	Commercial Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Quarter	
Net first-year annual kWh <sup>1</sup> acquired this quarter	-
Quarterly net first-year annual kWh Goal	-
Percent of quarterly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	-
Percent of quarterly Peak kW Goal Acquired	
Net First-year annual therms acquired this quarter	107,678
Quarterly Net Therm Goal	104,784
Percent of Quarterly Therm Goal Acquired	103%
Net Lifecycle kWh acquired this quarter	
Net Lifecycle therms acquired this quarter	2,175,190
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil Propane	-
торине	
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	_
Net utility peak kW reductions acquired to date as a percent of utility annual	
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	-
	520.503
Net first-year annual therms acquired to date	530,597
Net first-year annual therms acquired to date as a percent of annual goal	127%
Net first-year annual therms acquired to date as a percent of 3-year goal  Net cumulative therms acquired to date	73% 530,597
Total Acquired Lifecycle Impacts To Date	-
	_
Net Lifecycle kWh acquired to date  Net Lifecycle therms acquired to date	9,977,398
	2,711,000
Committed <sup>3</sup> Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	301,966
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	392,386

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Quarter	2011 Quarter 2
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC05
Program Name	Commercial Energy Efficiency Program
Program Type	Commercial Retrofit
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	-
Net utility peak kW acquired & committed this quarter	_
Net First-year annual therms acquired & committed this quarter	409,64
Costs	
Total program budget	\$ 2,783,45
Administrative costs	\$ 47,88
Program Planning	\$ 2,26
Marketing costs	\$ 3,20
Trade Ally Training	-
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	287,47
Direct Program Implementation	\$ 51,52
Evaluation	\$ 13,61
Total expenditures to date	\$ 2,009,95
Percent of total budget spent to date	72%
Participation	
Number of program applications received to date	43
Number of program applications processed to date <sup>4</sup>	42
Number of processed applications approved to date <sup>5</sup>	34
Percent of applications received to date that have been processed	98%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	63
Total Acquired Cumulative Net Carbon Emission Reductions To Date	1,09
NOTES	
NOTES:	

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup>An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Quarter	2011 Quarter 2
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA08
Program Name	Gas Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Quarter	
Net first-year annual kWh <sup>1</sup> acquired this quarter  Quarterly net first-year annual kWh Goal	-
	-
Percent of quarterly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	-
Percent of quarterly Peak kW Goal Acquired	
Teresh or quarterly Feat Kill Confriedmen	
Net First-year annual therms acquired this quarter	13,616
Quarterly Net Therm Goal	54,466
Percent of Quarterly Therm Goal Acquired	25%
Notice 1 1877	
Net Lifecycle kWh acquired this quarter	
Net Lifecycle therms acquired this quarter	229,530
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	_
Kerosene	
Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	-
Net utility peak kW reductions acquired to date as a percent of utility annual	
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date  Net NYISO peak kW reductions acquired to date	
Tet IVI 150 peak kW reductions dequired to date	-
Net first-year annual therms acquired to date	22,013
Net first-year annual therms acquired to date as a percent of annual goal	10%
Net first-year annual therms acquired to date as a percent of 3-year goal	6%
Net cumulative therms acquired to date	22,013
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	355,497
Committed <sup>3</sup> Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	_
Net Lifecycle kWh committed this quarter	
Net Utility Peak kW committed this quarter	
Net first-year annual therms committed this quarter	-
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	-

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Quarter	2011 Quarter 2
Filing	90 Day Energy Efficiency Programs
	NGDID G + 00
Program Administrator (PA) and Program ID	NGRIDGA08
Program Name Program Type	Gas Enhanced Home Sealing Incentives Program Residential Rebate
110gram 1ype	Residential Revale
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	-
Net utility peak kW acquired & committed this quarter	-
Net First-year annual therms acquired & committed this quarter	13,616
Costs	
Total program budget	\$ 3,168,010
Administrative costs	\$ 42,488
Program Planning	\$ 1,855
Marketing costs	\$ 138,777
Trade Ally Training	-
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	326,179
Direct Program Implementation	\$ 3,345
Evaluation	\$ 4,855
Total expenditures to date	\$ 928,621
Percent of total budget spent to date	29%
D 41 4	
Participation	
Number of program applications received to date	526
Number of program applications processed to date <sup>4</sup>	526
Number of processed applications approved to date <sup>5</sup>	526
Percent of applications received to date that have been processed	100%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	80
Total Acquired Cumulative Net Carbon Emission Reductions To Date	124
NOTES:	

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

 $<sup>^{2}\ \</sup>mathrm{Peak}$  is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

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<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Quarter	2011 Quarter 2
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGA10
Program Name	Residential ENERGY STAR® Gas Products Program
Program Type	Residential Rebate
Acquired Impacts This Quarter	
Net first-year annual kWh <sup>1</sup> acquired this quarter	-
Quarterly net first-year annual kWh Goal	-
Percent of quarterly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	-
Percent of quarterly Peak kW Goal Acquired	
Net First-year annual therms acquired this quarter	3,267
Quarterly Net Therm Goal	5,979
Percent of Quarterly Therm Goal Acquired	55%
Net Lifecycle kWh acquired this quarter	
Net Lifecycle therms acquired this quarter	39,513
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil Propane	-
Порше	
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal	
Net cumulative kWh acquired to date	-
Net utility peak kW reductions acquired to date	
Net utility peak kW reductions acquired to date as a percent of utility annual	
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	-
	11.00
Net first-year annual therms acquired to date	14,776
Net first-year annual therms acquired to date as a percent of annual goal	62%
Net first-year annual therms acquired to date as a percent of 3-year goal  Net cumulative therms acquired to date	35% 14,776
Total Acquired Lifecycle Impacts To Date	-
	_
Net Lifecycle kWh acquired to date  Net Lifecycle therms acquired to date	194,663
	17,1900
Committed <sup>3</sup> Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	-
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	-

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Quarter	2011 Quarter 2
Filing	90 Day Energy Efficiency Programs
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Program Administrator (PA) and Program ID	NGRIDGA10
Program Name Program Type	Residential ENERGY STAR® Gas Products Program Residential Rebate
rrogram Type	Residential Revale
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	-
Net utility peak kW acquired & committed this quarter	-
Net First-year annual therms acquired & committed this quarter	3,267
Costs	1
	420.270
Total program budget	\$ 138,250
Administrative costs	\$ 316
Program Planning	\$ 43
Marketing costs	\$ 3,998
Trade Ally Training	\$
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	4,980
Direct Program Implementation	\$ 5,038
Evaluation	\$ 104
Total expenditures to date	\$ 54,412
Percent of total budget spent to date	39%
Participation	
Number of program applications received to date	837
Number of program applications <i>processed</i> to date <sup>4</sup>	837
Number of processed applications approved to date <sup>5</sup>	837
Percent of applications received to date that have been processed	100%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	19
Total Acquired Cumulative Net Carbon Emission Reductions To Date	56
NOTES:	

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

 $<sup>^{2}\ \</sup>mathrm{Peak}$  is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

<sup>&</sup>lt;sup>4</sup>An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

<sup>&</sup>lt;sup>5</sup>The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid
Quarter	2011 Quarter 2
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDGC08
Program Name	Multifamily Energy Efficiency Program
Program Type	Multifamily Retrofit
Acquired Impacts This Quarter	
Net first-year annual kWh <sup>1</sup> acquired this quarter	-
Quarterly net first-year annual kWh Goal	-
Percent of quarterly Net kWh Goal Acquired	
Net Peak <sup>2</sup> kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	-
Percent of quarterly Peak kW Goal Acquired	
Net First-year annual therms acquired this quarter	365
Quarterly Net Therm Goal	24,750
Percent of Quarterly Therm Goal Acquired	1%
Net Lifecycle kWh acquired this quarter	-
	7.201
Net Lifecycle therms acquired this quarter	7,291
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal Kerosene	-
Oil	- -
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	
Net first-year annual kWh acquired to date as a percent of a year goal	
Net cumulative kWh acquired to date	_
The cumulative KWH acquired to date	
Net utility peak kW reductions acquired to date	-
Net utility peak kW reductions acquired to date as a percent of utility annua	
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	-
Net first-year annual therms acquired to date	10,512
Net first-year annual therms acquired to date as a percent of annual goal	11%
Net first-year annual therms acquired to date as a percent of 3-year goal	5%
Net cumulative therms acquired to date	10,512
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	63,397
Committed <sup>3</sup> Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	7,236

Program Administrator	KeySpan Gas East Corporation d/b/a National Grid	
Quarter	2011 Quarter 2	
Filing	90 Day Energy Efficiency Programs	
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Program Administrator (PA) and Program ID	NGRIDGC08	
Program Name Program Type	Multifamily Energy Efficiency Program  Multifamily Retrofit	
	Wuldraminy Retroft	
Net Lifecycle therms committed this quarter		
Funds committed at this point in time		6,000
Overall Impacts (Achieved & Committed)		
Net first-year annual kWh acquired & committed this quarter		-
Net utility peak kW acquired & committed this quarter		-
Net First-year annual therms acquired & committed this quarter		7,601
_		
Costs		
Total program budget	\$	980,688
Administrative costs	\$	23,394
Program Planning	\$	457
Marketing costs	\$	1,098
Trade Ally Training	\$	-
Incentives, rebates, grants, direct install costs, and other program costs going to the participant		4,766
Direct Program Implementation	\$	3,013
Evaluation	\$	1,200
Total expenditures to date	\$	216,366
Percent of total budget spent to date		22%
Participation		
Number of program applications received to date		9
Number of program applications <i>processed</i> to date <sup>4</sup>		8
Number of processed applications approved to date <sup>5</sup>		5
Percent of applications received to date that have been processed		89%
Carbon Emission Reductions (in tons)		
Total Acquired Net First-Year Carbon Emission Reductions To Date		2
Total Acquired Cumulative Net Carbon Emission Reductions To Date		11
NOTES:		

<sup>&</sup>lt;sup>1</sup> First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

<sup>&</sup>lt;sup>2</sup> Peak is defined uniquely for each utility.

<sup>&</sup>lt;sup>3</sup> Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

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<sup>&</sup>lt;sup>6</sup> Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.