

The Retrofit Program is designed for commercial and industrial customers to help replace aging, inefficient equipment and systems with energy efficient technologies. The Retrofit Program provides a customer with incentives and technical services that will facilitate the installation of premium efficient equipment. Call National Grid to arrange a convenient time to perform an inspection of the existing equipment or systems.

## Prescriptive Retrofit Application & Instructions

### For Replacement of Operating Equipment

#### 1. Is your project eligible?

- Equipment shall be new and shall be installed in a commercial, industrial, institutional, educational, or municipal building within an electric National Grid's service territory

#### 2. Is the equipment you intend to buy eligible?

- Product types listed in this form are eligible for prescriptive incentives. However, other measures not listed here may be eligible for custom incentives using the Custom Retrofit Application

#### 3. Pre-Approval requirements:

- Contact your National Grid representative before purchasing and installing the equipment
- To see if the energy efficient measure (EEM) qualifies for an incentive:
  - i. Review the Terms and Conditions governing the program, then submit a completed application form with an authorized signature
  - ii. Submit a copy of the Manufacturer's technical specification sheets ("cut sheets") for each type of eligible equipment to be purchased
  - iii. Once pre-approved, a "pre-approved incentive letter" will be issued

#### 4. Installation and incentive requirements:

- Once pre-approved, purchase and install the qualifying equipment within twelve (12) months of National Grid's pre-approval
- Return the required information to your National Grid representative within 30 days of the installation:
  - i. A copy of the completed and signed pre-approval application
  - ii. If there is a change in equipment, please submit a new manufacturer's technical specification sheets ("cut sheets") for each type of eligible equipment purchased
  - iii. A copy of your invoice indicating Proof of Purchase must indicate type, size, make, and model number of the equipment and date of purchase and installation
  - iv. At the post-installation verification, the customer is required to sign the post-installation customer acknowledgement section of the original application

#### Program details:

This incentive program covers applications created on or after January 28, 2010. Details of this Program, including incentive levels, are subject to change without prior notice. Contact National Grid for the latest program details.

# Lighting – Systems & Controls

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 E-mail: [business@us.ngrid.com](mailto:business@us.ngrid.com)  
[www.nationalgridus.com](http://www.nationalgridus.com)

**Customer Information**

COMPANY NAME \_\_\_\_\_ APPLICATION DATE \_\_\_\_\_

INSTALLATION SITE \_\_\_\_\_ PHONE NUMBER \_\_\_\_\_

CONTACT PERSON \_\_\_\_\_ FAX NUMBER \_\_\_\_\_

E-MAIL ADDRESS \_\_\_\_\_ SQ. FT. (covered by this application) \_\_\_\_\_

STREET ADDRESS \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

MAILING ADDRESS (if different) \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

ELECTRIC COMPANY NAME \_\_\_\_\_ ELECTRIC ACCOUNT # (or copy of electric bill) \_\_\_\_\_

GAS COMPANY NAME \_\_\_\_\_ GAS ACCOUNT # (or copy of gas bill) \_\_\_\_\_

**BUILDING TYPE:** (select one)      **TOTAL FACILITY SQ. FT.** \_\_\_\_\_

|  |  |   |  |                                       |                                       |
|--|--|---|--|---------------------------------------|---------------------------------------|
| <input type="checkbox"/> Assembly          | <input type="checkbox"/> Fast Food               | <input type="checkbox"/> Hotel                    | <input type="checkbox"/> Multi Story Retail    | <input type="checkbox"/> Religious    | <input type="checkbox"/> Small Retail |
| <input type="checkbox"/> Automobile        | <input type="checkbox"/> Full Service Restaurant | <input type="checkbox"/> Large Refrigerated Space | <input type="checkbox"/> Multifamily high-rise | <input type="checkbox"/> K-12 Schools | <input type="checkbox"/> University   |
| <input type="checkbox"/> Big Box           | <input type="checkbox"/> Grocery                 | <input type="checkbox"/> Large Office             | <input type="checkbox"/> Multifamily low-rise  | <input type="checkbox"/> Small Office | <input type="checkbox"/> Warehouse    |
| <input type="checkbox"/> Community College | <input type="checkbox"/> Heavy Industrial        | <input type="checkbox"/> Light Industrial         | <input type="checkbox"/> Other _____           |                                       |                                       |
| <input type="checkbox"/> Dormitory         | <input type="checkbox"/> Hospital                | <input type="checkbox"/> Motel                    |  |                                       |                                       |

**Payment Method**

**CHECK PAYABLE TO:**  Customer  
 Fill in data below       Vendor/Installer

**TAX ID#** \_\_\_\_\_ **COMPANY TYPE:** Check one:  Incorporated,  Not Incorporated,  Exempt

**Vendor Information**

**VENDOR/INSTALLER** \_\_\_\_\_ **STREET ADDRESS** \_\_\_\_\_

**CONTACT PERSON** \_\_\_\_\_ **CITY** \_\_\_\_\_ **STATE** \_\_\_\_\_ **ZIP** \_\_\_\_\_

**PHONE NUMBER** \_\_\_\_\_ **E-MAIL** \_\_\_\_\_

**Customer Acknowledgement**

**Pre-Installation** — I certify that all statements made in this application are correct to the best of my knowledge and that I have read and agree to the Terms and Conditions on the back of this form.      **ANTICIPATED COMPLETION DATE:** \_\_\_\_\_

**AUTHORIZED SIGNATURE** \_\_\_\_\_ **NAME (print)** \_\_\_\_\_ **DATE** \_\_\_\_\_

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**Post-Installation** — I certify that I have seen the Energy Efficiency Measures that have been installed and I am satisfied with their installation.

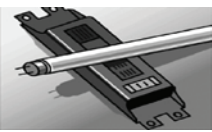
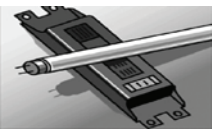

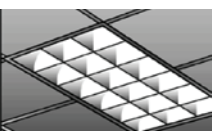

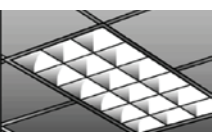
**AUTHORIZED SIGNATURE** \_\_\_\_\_ **NAME (print)** \_\_\_\_\_ **DATE** \_\_\_\_\_

**For Program Administrators Only**

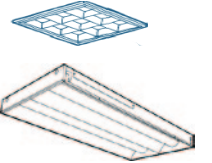
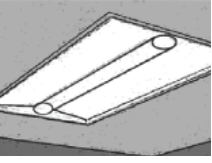
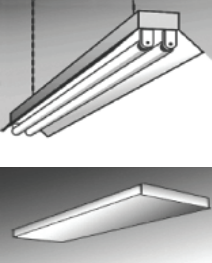




|                         |      |                 |                |  |
|-------------------------|------|-----------------|----------------|--|
| Required Inspections    | Date | Inspector       | Project Costs: |  |
| Pre-Inspection:         |      |                 | Labor \$:      |  |
| Post Inspection:        |      |                 | Material \$:   |  |
| Approval                | Date | Program Manager |                |  |
| Pre-approved Incentive: |      |                 |                |  |
| Final Incentive:        |      |                 |                |  |

The following table lists the incentives available for energy efficient lighting improvements.




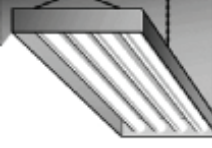
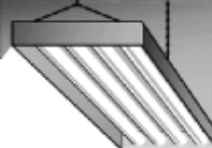
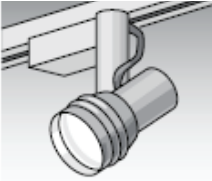

Facility lighting must average a minimum of 2,000 hours per year, except Municipal Facilities which must average a minimum of 1,000 hours.\* All Fluorescent Fixtures must have new T8 or T5 lamps and new electronic ballasts. All Fluorescent Fixtures with High Performance (HP) T8 lamps and ballasts must meet or exceed the Consortium for Energy Efficiency's (CEE) High Performance T8 or Reduced Wattage T8 specification. For detailed eligibility requirements and a list of qualifying lamps and ballasts, please log onto CEE's web site at [www.cee1.org](http://www.cee1.org).

| Table 1A: Lighting Systems Eligibility and Incentives |   |                       |   |                 |   |
|---|---|-----------------------|---|-----------------|---|
| Product Code  | Measure Description   | Per Fixture Incentive | Eligibility Criteria  | Min Watts Saved | Image   |
| 10 *  | Re-lamp/re-ballast of existing fixtures with new High Performance /Reduced Wattage (HP/RW) T-8 or T-5 lamps and HP/RW T-8 Electronic Ballasts | \$10                  | Re-lamp/re-ballast of existing fixtures with T-8 or T-5 lamps, each fixture is composed of a ballast and 1, 2, 3 or 4 lamps. Only one incentive may be counted per fixture. Multiple fixtures served by a single ballast are only eligible for one incentive. Consider using reduced wattage 25 and 28 T8 CEE qualified lamps/ballasts.   | 11              |    |
| 12 *  | Re-lamp/re-ballast of existing fixtures with new High Performance /Reduced Wattage (HP/RW) T-8 or T-5 lamps and HP/RW T-8 Electronic Ballasts | \$15                  | Re-lamp/re-ballast of existing fixtures with <b>opportunity for increased savings for Measure Code 12 with increased watts saved of 23 watts or greater.</b> Recommend using reduced wattage 25 and 28 T8 CEE qualified lamps/ballasts.   | 23              |    |
| 30A *   | High Efficiency 2 lamp Prismatic Lensed Fluorescent Fixtures – 2x2 or 2x4   | \$25                  | Overall fixture efficiency must be $\geq$ :<br>– 83% for 2x4 prismatic lensed fixture with two T-8 or T-5 lamps;<br>– 75% for 2x2 prismatic lensed fixture with two T-8 or T-5 lamps (Biax lamps are not eligible).   | 27              |    |
| 30B *   | High Efficiency 2 lamp Parabolic Fluorescent Fixtures – 2x2 or 2x4  | \$40                  | Overall fixture efficiency must be $\geq$ :<br>– 80% for 2x4 fixture with parabolic louver (2" to 3" deep cells) with two T-8 or T5 lamps;<br>– 80% for 2x2 fixture with parabolic louver (2" to 3" deep cells) with two T-8 or T5 lamps (Biax lamps are not eligible).   | 27              |   |
| 30C *   | High Efficiency up to 2 lamp Recessed Indirect/Direct Fluorescent Fixtures – 2x2 or 2x4   | \$40                  | Overall fixture efficiency must be $\geq$ :<br>– 75% for 2x4 recessed indirect/direct fixture with two T-8 or T-5 lamps;<br>– 75% for 2x2 recessed indirect/direct fixture with two T-8, T-5, or T5HO lamps (Biax lamps are not eligible);<br>– 80% for 2x2 advanced glare reducing diffuser fixture with one or two T-8, T-5, T-5HO lamps (Biax lamps are not eligible).                 | 27              |  |
| 31 *  | High Efficiency 3 lamp Fluorescent Fixtures – 2x4   | \$25                  | Overall fixture efficiency must be $\geq$ :<br>– 83% for 2x4 prismatic lensed fixture with three T-8 or T-5 lamps;<br>– 75% for 2x4 fixture with parabolic louver (2" to 3" deep cells) with three T-8 or T5 lamps;<br>– 70% for 2x4 recessed indirect fixture with three T-8 or T-5 lamps;<br><b>Eligible fixtures are limited to 3 lamps with a low power ballast factor &lt; 0.80.</b> | 31              |  |







**Table 1A: Lighting Systems Eligibility and Incentives**

| Product Code | Measure Description   | Per Fixture Incentive | Eligibility Criteria  | Min Watts Saved | Image   |
|--------------|---|-----------------------|---|-----------------|---|
| 32 *         | High Efficiency Recessed Fluorescent 2 lamp Retrofit Kits – 2x2 and 2x4 | \$45                  | Overall fixture efficiency must be $\geq$ :<br>– 85% for 2x4 parabolic retrofit kit and advanced glare reducing diffuser retrofit kit with two T-8 or T-5 lamps;<br>– 80% for 2x2 parabolic retrofit kit and advanced glare reducing diffuser retrofit kit with two T-8, T-5, or T-5HO lamps (biax lamps and reflector kits are not eligible).  | 27              |    |
| 34 *         | Advanced Recessed Fluorescent Fixtures 1x4 or 2x4                       | \$50                  | Overall fixture efficiency must be $\geq$ :<br>– 85% for 2x4 advanced glare reducing diffuser fixture with one or two T-8 or T-5 lamps, or one T-5HO lamp;<br>– 80% for 1x4 advanced glare reducing diffuser fixture with one or two T-8 or T-5 lamps, or one T-5HO lamp.   | 33              |    |
| 41 *         | Industrial/Commercial Fluorescent Fixtures – 4 ft. and 8 ft. Fixtures   | \$30                  | Overall fixture efficiency must be $\geq$ :<br>– 85% for Industrial Reflector fixture with T-8 or T-5 lamps (up to 20% up-light);<br>– 83% for Commercial Grade Wraparound fixture with one or two T-8 or T-5 lamps.<br>– 85% for reflector kits with specular or semi-specular reflectors<br>Reflector Kits for Existing Fixtures includes 2'x2', and 2'x4' reflector troffer kits, 4'and 8' strip channel, and industrial reflector kits.<br>Applies to fixtures installed at or less than 16 feet above the floor. Only one incentive may be counted per fixture. Eight foot and multiple fixtures served by a single ballast are only eligible for one incentive. | 23              |    |
| 43 *         | Vapor Tight. Fluorescent Fixtures– 4 ft. and 8 ft. Fixtures             | \$50                  | Overall fixture efficiency must be $\geq$ :<br>–70% for Vapor Tight fluorescent fixture with one or two T-8, T-5, T-8HO, T-5HO or 3-T8 lamps.<br>Typically installed in garage, warehouse, food prep and other industrial applications..  | 45              |   |
| 44 *         | Clean Room Rated Fluorescent Fixtures – 1x4 or 2x4                      | \$50                  | Overall fixture efficiency must be $\geq$ :<br>–75% for Clean Room fluorescent fixture with up to three T-8 or T-5 lamps.<br>To be eligible for incentives, fixtures must be installed in a clean room rated environment.   | 27              |  |
| 21           | Compact Fluorescent Fixture (long tube CFL or Biax fixtures eligible)   | \$15                  | To be eligible for incentives, all fixtures must be hard-wired and have electronic ballasts with <33% THD. All long tube CFL or Biax fixtures are eligible under this measure category. (Retrofit kits and screw-in adapters not eligible)  | 35              |  |
| 23           | Dimmable Compact Fluorescent Fixture                                    | \$30                  | To be eligible for incentives, all fixtures must be hard-wired and have electronic ballasts with <33% THD. (Retrofit kits and screw-in adapters are not eligible)   | 35              |  |


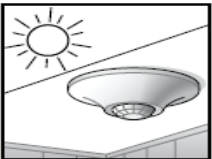
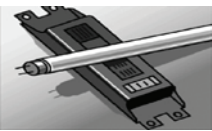


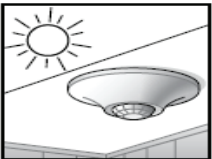

**Table 1A: Lighting Systems Eligibility and Incentives**

| Product Code | Measure Description  | Per Fixture Incentive | Eligibility Criteria  | Min Watts Saved | Image   |
|--------------|--|-----------------------|---|-----------------|---|
| 25           | LED or LEC (Electroluminescence) Exit Fixtures   | \$10                  | All materials and assembled units shall comply with all applicable codes and standards including (but not limited to) Federal/State/Local building, fire, and electrical codes, and may require designated egress lighting to comply with such codes. Exit sign retrofit kits are not eligible.   | 15              |    |
| 51           | Pulse Start Metal Halide Lamp and Electronic Ballast Kits  | \$50                  | All kits must include a new matched Pulse Start Metal Halide Lamp and Electronic Ballast installed per manufacturer's specifications and applicable codes. Indoor and Outdoor fixtures are eligible.  | 50              |    |
| 52           | Pulse Start Metal Halide Fixture with Electronic Ballast   | \$70                  | Only New Metal Halide Pulse Start fixtures with Electronic Ballasts are eligible. Retrofit of existing metal halide fixture of less than 200 watts with new fixture is not eligible. Indoor and Outdoor fixtures are eligible.  | 64              |    |
| 56 *         | High Intensity Fluorescent Fixtures (HIF) for High and Low Bay Applications (less than or equal to 210W) | \$70                  | Minimum wattage is 111 Watts and Maximum wattage is 210 Watts. Minimum fixture efficiency must exceed 80%. Recommended mounting height > 16 feet above the floor. High Intensity Fluorescent fixtures incorporate a number of lamp technologies that include T-8, T-5, T-5HO and compact fluorescent. <b>Low power ballasts are not eligible.</b> | 55              |    |
| 57 *         | High Intensity Fluorescent Fixtures (HIF) for High and Low Bay Applications (greater than 210W)          | \$100                 | Minimum wattage is greater than 210 Watts. Minimum fixture efficiency must exceed 80%. Recommended mounting height > 20 feet above the floor. High Intensity Fluorescent fixtures incorporate a number of lamp technologies that include T-8, T-5, T-5HO and compact fluorescent. <b>Low power ballasts are not eligible.</b>                     | 85              |   |
| 70           | Metal Halide Specialty Lighting Hard Wired Fixtures with Electronic Ballast                              | \$50                  | Metal Halide Specialty Fixtures maybe track, recessed or surface mounted and used for high quality display type lighting. Must be approved by UL or similar agency.   | 55              |  |
| 71           | Integral Metal Halide PAR Replacement Lamp   | \$12                  | Install an Integral Metal Halide PAR replacement lamps, not to exceed 25W PAR38 lamp or similar.  | 27              |  |

**Table 1A: Lighting Systems Eligibility and Incentives**

| Product Code | Measure Description   | Per Fixture Incentive | Eligibility Criteria   | Min Watts Saved | Image   |
|--------------|---|-----------------------|--|-----------------|---|
| 80           | LED Downlight Fixtures- Hard Wired                                  | \$50                  | This incentive only applies to hardwired LED fixtures on Energy Star's list (for more information see <a href="http://www.energystar.gov">www.energystar.gov</a> )   | 25              |    |
| 81A          | Integral LED Directional Replacement Lamps- MR16 & PAR16            | \$15                  | Eligible LED Directional Integral replacement lamps for these reflector styles: MR16 and PAR16. Eligible lamps are required to be listed by Energy Star. (for more information see <a href="http://www.energystar.gov">www.energystar.gov</a> )  | 12              |    |
| 81B          | Integral LED Directional Replacement Lamps – PAR20, PAR30 AND PAR38 | \$35                  | Eligible LED Directional Integral replacement lamps for these reflector styles: PAR20, PAR30S, PAR30L and PAR38. Eligible lamps are required to be listed by Energy Star (for more information see <a href="http://www.energystar.gov">www.energystar.gov</a> )  | 25              |    |
| 82A          | LED Cooler or Freezer Case Fixtures – 5' Fixture                    | \$50                  | Eligible LED Cooler and Freezer Case fixtures are required to be listed by Energy Star or DesignLights Consortium (for more information see <a href="http://www.energystar.gov">www.energystar.gov</a> and <a href="http://www.designlights.org">www.designlights.org</a> )  | 30              |    |
| 82B          | LED Cooler Freezer Case Fixtures – 6' Fixture                       | \$65                  | Eligible LED Cooler and Freezer Case fixtures are required to be listed by Energy Star or DesignLights Consortium (for more information see <a href="http://www.energystar.gov">www.energystar.gov</a> and <a href="http://www.designlights.org">www.designlights.org</a> )  | 40              |   |
| 83           | LED Low Bay Fixtures- Garage and Canopy Fixtures                    | \$150                 | Eligible LED Low Bay fixtures are required to be installed in 8,760 hour applications and be listed by Energy Star or DesignLights Consortium (for more information see <a href="http://www.energystar.gov">www.energystar.gov</a> and <a href="http://www.designlights.org">www.designlights.org</a> )  | 60              |  |
| *            |   |                       | <p><b>Note: 4ft straight tube T8 lamps and ballasts must meet the Consortium for Energy Efficiency's High Performance / Reduced Wattage (HP/RW) T8 specifications. For eligibility requirements and a list of eligible lamps and ballasts, log onto CEE's web site at <a href="http://www.cee1.org">www.cee1.org</a>.</b></p> <p><b>Note:</b> 2ft and 3ft, T8 lamps must have a minimum efficacy of 75 mean lumens per watt, a CRI greater than 80 and an average rated life of 24,000 hours at 3 hours per start.</p> <p>4ft -30 watt U-bent T8 lamps must have a minimum efficacy of 79 mean lumens per watt, a CRI greater than 80 and an average rated life of 18,000 hours at 3 hours per start.</p> <p>2ft, 3ft and 4ft 30 watt U-bent T8 ballasts must meet the CEE's High Performance T8 Ballast Specifications.</p> |                 |   |

**Table 1B: Lighting Controls Eligibility and Incentives**

| Measure Code | Measure Description                                  | Per Control Incentive | Eligibility Criteria  | Min Controlled Wattage | Image   |
|--------------|--|-----------------------|---|------------------------|---|
| 61           | Remote Mounted Occupancy Sensor                      | \$60                  | Comply with manufacturer's coverage recommendations. Ceiling mounted control. No manual "ON" overrides  | 110                    |    |
| 62           | Daylight Dimming System (DDS-FL)                     | \$25 (per fixture)    | Must have continuous dimming or adjust to a minimum of 4 levels. Typical lamping is either a 30 watt or 32 watt T-8 lamps.  | 53 (per fixture)       |    |
| 63           | Occupancy Controlled Step-Dimming System             | \$20 (per fixture)    | Ballast must be automatically controlled based on occupancy. Power consumption in low mode must not exceed 60%.   | 53 (per fixture)       |    |
| 64A          | Wall Mounted Occupancy Sensors                       | \$25                  | Occupancy Sensors must operate as <b>Automatic ON and OFF</b> . Sensors are wall mounted devices only.<br>Not eligible if installed in restrooms, locker rooms, stairwells or rooms of greater than 250 square feet   | 51                     |    |
| 64B          | Wall Mounted Vacancy Occupancy Sensors               | \$30                  | Vacancy Sensors must operate as <b>Manual ON, Automatic OFF</b> . Sensors are wall mounted devices only.<br>Not eligible if installed in restrooms, locker rooms, stairwells or rooms of greater than 250 square feet | 51                     |   |
| 65           | Photocell Sensors (lighting systems on 24/7)         | \$50                  | Photocell control for lighting systems that operate on 24 hours a day, 7 days a week (8,760 hours annually)   | 70                     |  |
| 68           | High Bay Fluorescent (HIF) Occupancy Control Systems | \$25 (per fixture)    | Ballasts must be automatically controlled based on occupancy. Systems with manual "ON" or override switches are not eligible. Sensors may be remote mounted or mounted on individual fixtures                         | 110 (per fixture)      |  |

**Table 1C: Retrofit Lighting Systems Inventory Worksheet**

**Building and Room Identification (Installation Site):** \_\_\_\_\_

| Line Item                                       | Location              | Existing/ Proposed | Measure Code (Table 1A) | Device Code | Watts per Fixture (Watts per Device)* | Annual Hours of Operation* | Minimum Watts Saved | kWh Savings | Device Quantity (a) | Unit Incentive \$ (b) | Total Incentive \$ (a) x (b) |
|---|-----------------------|--------------------|-------------------------|-------------|---------------------------------------|----------------------------|---------------------|-------------|---------------------|-----------------------|------------------------------|
| Ex  | Room 202, first floor | Existing           | —                       | 3FOSEE      | 90                                    | —                          | —                   |             | 8                   |                       |                              |
|   |                       | Proposed           | 10                      | 2F32SSE     | 60                                    | 3100                       | 30                  |             | 8                   | \$ 10                 | \$ 80                        |
|   |                       | Existing           | —                       |             |                                       |                            |                     |             |                     |                       |                              |
|   |                       | Proposed           |                         |             |                                       |                            |                     |             |                     |                       |                              |
|   |                       | Existing           | —                       |             |                                       |                            |                     |             |                     |                       |                              |
|   |                       | Proposed           |                         |             |                                       |                            |                     |             |                     |                       |                              |
|   |                       | Existing           | —                       |             |                                       |                            |                     |             |                     |                       |                              |
|   |                       | Proposed           |                         |             |                                       |                            |                     |             |                     |                       |                              |
|   |                       | Existing           | —                       |             |                                       |                            |                     |             |                     |                       |                              |
|   |                       | Proposed           |                         |             |                                       |                            |                     |             |                     |                       |                              |
|   |                       | Existing           | —                       |             |                                       |                            |                     |             |                     |                       |                              |
|   |                       | Proposed           |                         |             |                                       |                            |                     |             |                     |                       |                              |
|   |                       | Existing           | —                       |             |                                       |                            |                     |             |                     |                       |                              |
|   |                       | Proposed           |                         |             |                                       |                            |                     |             |                     |                       |                              |
|   |                       | Existing           | —                       |             |                                       |                            |                     |             |                     |                       |                              |
|   |                       | Proposed           |                         |             |                                       |                            |                     |             |                     |                       |                              |
| <b>Total Requested Incentive (this page) \$</b> |                       |                    |                         |             |                                       |                            |                     |             |                     |                       |                              |

\* Facility lighting must average a minimum of 2,000 hours per year, except Municipal Facilities which must average a minimum of 1,000 hours.



**Table 1D: Retrofit Lighting Control Inventory Worksheet**

**Building and Room Identification (Installation Site):** \_\_\_\_\_

| Line Item                                       | Measure Code<br>(Table 1B) | Device Description/Location                           | Quantity of Controls<br>(or ballast for Codes 62 & 63)<br>(A) | Minimum Required Connected Watts per Control<br>(B) | Device Code | Quantity of Devices Controlled<br>(C) | Watts Per Device<br>(D) | Annual Hours of Reduction<br>* | Minimum Connected Watts Verification |                | Wattage Test<br>(Actual > Required, Y or N) | Unit Incentive \$<br>(E) | Total Incentive \$<br>(A) x (E) |
|---|----------------------------|---|---|---|-------------|---------------------------------------|-------------------------|--------------------------------|--------------------------------------|----------------|---|--------------------------|---------------------------------|
|   |                            |   |   |   |             |                                       |                         |                                | Required (A x B)                     | Actual (C x D) |   |                          |                                 |
| Ex.   | 61                         | Remote-Mounted Occ Sens. (OS)<br>Building 5, Room 202 | 2   | 119   | 2F32SSE     | 10                                    | 60                      | 1200                           | 228                                  | 600            | Y   | \$ 60                    | \$ 120                          |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
|   |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |
| <b>Total Requested Incentive (this page) \$</b> |                            |   |   |   |             |                                       |                         |                                |                                      |                |   |                          |                                 |

\*The estimated annual hours that affected lighting system operates.